

STATE OF NEW YORK  
PUBLIC SERVICE COMMISSION

Proceeding on Motion of the Commission as to the  
Rates, Charges, Rules and Regulations of Orange  
and Rockland Utilities, Inc. for Electric Service

Case 06-E-1433

DIRECT TESTIMONY AND EXHIBIT OF  
THE NEW YORK STATE CONSUMER PROTECTION BOARD

Dated: February 6, 2007  
Albany, New York

MINDY BOCKSTEIN, ACTING EXECUTIVE DIRECTOR/CHAIRPERSON  
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1 **INTRODUCTION**

2 Q. Please state your names, titles and business addresses.

3 A. Douglas W. Elfner, Director of Utility Intervention, New York State  
4 Consumer Protection Board ("CPB"), Suite 2101, Five Empire State Plaza,  
5 Albany, New York 12223.

6

7 Tariq N. Niazi, Chief Economist, New York State Consumer Protection  
8 Board, Suite 2101, Five Empire State Plaza, Albany, New York 12223.

9

10 My name is Hugh Larkin, Jr. I am a Certified Public Accountant licensed  
11 in the States of Michigan and Florida and the senior partner in the firm  
12 Larkin & Associates, PLLC, Certified Public Accountants, with offices as  
13 15728 Farmington Road, Livonia, Michigan 48154. I am appearing on  
14 behalf of the New York State Consumer Protection Board.

15

16 Q. Dr. Elfner, please summarize your education and employment experience.

17 A. I received a B.A. with honors and distinction in economics and  
18 mathematics from the University of Delaware in 1976, and a Ph.D. in  
19 Economics from the University of Michigan in 1982. From 1982 through  
20 1984 I was an Assistant Professor of Economics at the University of  
21 Vermont, where I taught courses in econometrics and microeconomics. I  
22 was employed from December 1984 to January 1989 by AT&T in  
23 Bedminster, New Jersey, where I held positions of increasing

1 responsibility as an Economist in the Market Analysis and Forecasting  
2 organization. My responsibilities included developing revenue and quantity  
3 forecasts for existing services; analyzing opportunities for new services  
4 and the effects of changing the price and rate structures of existing  
5 services; and producing forecasts and market analyses for regulatory  
6 purposes.

7 Since January 1989, I have been employed by the New York State  
8 Consumer Protection Board. As Director of Utility Intervention, I am  
9 responsible for all aspects of analysis, policy development, and advocacy  
10 on behalf of New Yorkers regarding the regulation of utilities. I also serve  
11 as the CPB's Director of Outreach and am responsible for the CPB's  
12 outreach and information programs on all consumer issues.

13 I am a member of Phi Beta Kappa, the American Economic  
14 Association and the National Association of Business Economists. I have  
15 presented original papers at conferences sponsored by the American  
16 Economic Association and the Econometrics Society.

17

18 Q. Have you previously testified before the New York State Public Service  
19 Commission ("PSC" or "Commission")?

20 A. Yes. I have testified in numerous cases before the Commission.

21

22 Q. Mr. Niazi, please summarize your background and experience.

23 A. I passed my candidacy examination, completed all required course work  
24 and passed all comprehensive examinations in the Doctoral Program in

1 Managerial Economics at Rensselaer Polytechnic Institute. I have a  
2 Master's Degree in Economics from the State University of New York at  
3 Albany. I also received a Master's Degree in Public Administration from  
4 Punjab University in Pakistan and a Bachelor's Degree in Economics and  
5 Political Science at Forman Christian College in Pakistan.

6 I have been employed by the CPB since March 1981, first as an  
7 economic consultant and then as a rate analyst. Later, I was promoted to  
8 the position of Principal Economist. I was appointed to my present  
9 position in October 1990. I have worked on numerous issues in electric,  
10 gas, telephone and water proceedings. My responsibilities are in the  
11 areas of economic and financial analysis, rate design, policy analysis, cost  
12 of service, tariff analysis and cost of capital.

13 I serve as the CPB's representative at the New York Independent  
14 System Operator ("NYISO"). The CPB has been designated by the  
15 NYISO as the statewide consumer advocate and is a formal voting  
16 member of the NYISO's decision making committees. I also represent the  
17 CPB on the Natural Gas Reliability Advisory Group and am a member of  
18 the New York State Energy Research and Development Authority's  
19 System Benefit Advisory Group.

20

21 Q. Mr. Niazi, have you testified before the New York State Public Service  
22 Commission?

23 A. Yes. I have testified in numerous proceedings before the Commission.

1 Q. Mr. Larkin, please describe the firm Larkin & Associates, PLLC.

2 A. Larkin & Associates, PLLC, is a Certified Public Accounting and  
3 Regulatory Consulting Firm. The firm performs independent regulatory  
4 consulting primarily for public service/utility commission staffs and  
5 consumer interest groups (public counsels, public advocates, consumer  
6 counsels, attorneys general, etc.). Larkin & Associates, PLLC has  
7 extensive experience in the utility regulatory field as expert witnesses in  
8 over 600 regulatory proceedings, including numerous electric, water and  
9 wastewater, gas and telephone utility cases. A summary of my regulatory  
10 experience and qualifications is included as Attachment I.

11

12 Q. Mr. Larkin, have you previously testified before the New York State Public  
13 Service Commission?

14 A. Yes, I filed testimony in Case No. 05-G-1494, regarding Orange and  
15 Rockland Utilities, Inc. for gas service; Case Nos. 05-E-0934 and 06-G-  
16 0935, regarding Central Hudson Gas & Electric Corporation; and in Case  
17 29484 involving the Long Island Lighting Company. I filed testimony with  
18 Ms. Donna DeRonne, a senior regulatory consultant in the firm of Larkin &  
19 Associates, PLLC, in Case Nos. 06-M-0878, 06-G-1185 and 06-G-1186,  
20 regarding the stand-alone rate cases for KeySpan Energy Delivery New  
21 York and KeySpan Energy Delivery Long Island, and in Case 05-E-1222  
22 regarding New York State Electric & Gas Corporation.

23

1 Q. Do you have an exhibit?

2 A. Yes. We have attached Exhibit\_\_\_\_(CPB), consisting of one schedule.

3

4 Q. What is the purpose of this testimony?

5 A. Our testimony addresses whether the Commission should impose  
6 temporary rates for Orange and Rockland Utilities Inc.'s ("Orange and  
7 Rockland" or the "Company") electric service. In Part I, we provide  
8 relevant background information on this issue and summarize the CPB's  
9 position and recommendation. In Part II, we identify our concerns with the  
10 Company's earnings projection. In Part III, we identify the cost of equity  
11 that the Commission should use to determine the reasonableness of the  
12 Company's current rates. In Part IV, we explain why the Commission  
13 should adopt temporary rates for the Company's electric operations at this  
14 time.

15

16 **PART I: BACKGROUND AND SUMMARY**

17

18 Q. Please provide a brief overview of the history of this proceeding.

19 A. Orange and Rockland's last Commission-approved rate plan for electric  
20 operations formally covered the period July 1, 2003 through October 31,  
21 2006, although the vast majority of its provisions continue until modified by  
22 the PSC. (Case 03-E-0797, In the Matter of Orange and Rockland  
23 Utilities, Inc.'s Proposal for an Extension of an Existing Electric Rate Plan,  
24 filed in Case 96-E-0900, Order Adopting The Terms of a Joint Proposal,

1           October 23, 2003, Attachment.) The plan permits the Company to use  
2           deferral accounting for a number of important categories of costs including  
3           pensions, other post-employment benefits (“OPEBs”), manufacturing gas  
4           plant (“MGP”) site remediation costs, and research and development  
5           costs. (Rate plan, p.14) It also allows the Company to retain all earnings  
6           without sharing with customers. (Id., p.4)

7           On October 30, 2006, the Company filed a report indicating that it  
8           earned a 16.17% return on common equity (“ROE”) in the twelve months  
9           ending June 30, 2006, and an average of 15.15% over the first three years  
10          of the rate plan. (Attached as Exhibit\_\_\_\_(CPB)) Based on that report and  
11          the CPB’s understanding of the likely future impact on the Company’s  
12          earnings of known changes, the CPB filed a formal complaint regarding  
13          the Company’s rates on November 8, 2006.

14          On December 15, 2006, apparently as a result of its review of the  
15          Company’s earnings report and the CPB’s complaint, the PSC  
16          commenced an investigation of Orange and Rockland’s electric delivery  
17          rates. It directed the Company to submit, by January 9, 2007, information  
18          including cost of service, rate base, sales forecasts and work papers to  
19          support its calculations of earnings for the 2007 calendar year. It also  
20          ordered that those projections be compared to historic period earnings for  
21          the year ending June 30, 2006.

22          After a series of procedural delays and refinements, the Company  
23          filed testimony and exhibits including the information requested by the

1 Commission, on February 2, 2007. That submission also included lengthy  
2 testimony by several witnesses alleging that temporary rates should not  
3 be imposed in this proceeding.

4

5 Q. Please summarize the CPB's position in this case.

6 A. In recent years, the Company's reported ROE for its electric operations  
7 has been excessive. Its financial projections for 2007, although  
8 intertwined with a proposal to implement a surcharge, indicate that it  
9 expects to earn an ROE of 11.63%. That projection is conservative and  
10 includes proposed program changes which would add more than 10% to  
11 the Company's operating expenses. It also far exceeds the Company's  
12 cost of equity, which is in the range of 9.2%. The Commission should  
13 protect ratepayers by establishing temporary rates at current levels, until it  
14 determines the appropriate level of permanent rates.

15

16 **PART II: THE EARNINGS PROJECTIONS**

17

18 Q. Please summarize the financial information provided by the Company on  
19 February 2, 2007.

20 A. The starting point for the Company's 2007 presentation is the 12-months  
21 ended June 30, 2006. Its report filed with the Department of Public  
22 Service's Director of Accounting and Finance on October 30, 2006,  
23 showed that the Company earned a return on equity of 16.17%.

1           The Company's presentation for the year ended December 31,  
2           2007, shows a projected return on equity of 11.63%. This presentation,  
3           which forecasts a substantial reduction in Orange and Rockland's rate of  
4           return, is inconsistent with the PSC's December 15, 2006 Order. Pursuant  
5           to that order, the Company was to file information supporting its  
6           calculation of earnings for the period ending December 31, 2007. The  
7           Company's presentation, however, combined that information with a  
8           proposal to recover, through a surcharge, its projection of certain deferrals.  
9           Although directed by the Commission to file information to evaluate the  
10          appropriateness of temporary rates, the Company's financial presentation  
11          is based on its proposal to implement a surcharge.

12          The Company's presentation has hypothesized program changes  
13          which total \$41,472,000, an increase in the Company's operating  
14          expenses of approximately 12%. The Company then hypothesizes a  
15          surcharge which offsets the majority of the program changes. Of course,  
16          the hypothetical surcharge has never been authorized or analyzed by the  
17          Commission, nor have many of the changes which the Company  
18          presumes will be collected through the surcharge mechanism.

19

20    Q.    Please continue.

21    A.    The Company's June 30, 2006 operating expenses included \$9,518,000  
22          for pensions and OPEBs. The Company proposes to increase this cost by  
23          \$23,211,000. These cost changes include changes to pension deferrals

1 and amortizations of past deferrals. (Some pension deferrals are  
2 amortized over three years while OPEB costs are amortized over five  
3 years.) None of these changes in cost levels or deferrals and  
4 amortizations have been examined or approved by the Commission. To  
5 offset these increases in costs, the Company hypothesizes a surcharge  
6 mechanism which will be first viewed by the Commission in the expedited  
7 process established by the PSC and the Administrative Law Judge. There  
8 will be no discovery, no analysis and inadequate time for scrutiny of the  
9 costs and the surcharge mechanism.

10

11 Q. Are there any other significant cost changes proposed by the Company?

12 A. Yes. Another significant area of cost changes is MGP site investigation  
13 and remediation costs. The program changes include amortization of past  
14 deferrals and new costs for the year 2007. The Company's proposed  
15 program changes which total \$19,287,000, are purportedly offset by the  
16 hypothetical surcharge mechanism and regulatory liabilities which are due  
17 to customers. Again, these changed cost levels have never been viewed,  
18 nor approved by the Commission, and have been presented for the first  
19 time in the Company's February 2, 2007 filing. No in-depth analysis or  
20 discovery will be made in this expedited proceeding on either the  
21 proposed program changes or costs, or the mechanism and offsets  
22 utilized in the Company's income statement.

1           This issue also arises with regulatory costs and amortizations.  
2           Program changes postulated in the Company's filing total \$5,777,000.  
3           Again, changes in the level of costs and program changes are assumed.  
4           Some would be recovered according to the Company's filing through the  
5           hypothetical, unapproved surcharge mechanism. Other costs may be new  
6           costs not yet presented to the Commission or scrutinized by the parties.

7

8   Q.    Please summarize your concerns regarding the Company's financial  
9           projections.

10   A.    The Company's presentation cannot be accepted on face value without  
11           significant analysis. Overall, Orange and Rockland's presentation likely  
12           understates the Company's 2007 earnings. It behooves the Commission  
13           to protect ratepayers' interest by instituting temporary rates at current  
14           levels until a full and complete hearing can be held reviewing each and  
15           every proposed cost change and the appropriate method of recovery.

16

17   **PART III:    THE COMPANY'S COST OF EQUITY**

18

19   Q.    What rate of return on equity is just and reasonable for Orange and  
20           Rockland's electric operations at this time?

21   A.    For purposes of determining whether the Company's rates should be  
22           made temporary, the Commission should compare the projected ROE  
23           reflecting the concerns identified above, with the ROE that it has found

1 reasonable for energy utilities in recent months. Those recent  
2 determinations provide a reasonable approximation of what the PSC  
3 would conclude from the in-depth company-specific analysis typically done  
4 as part of a proceeding involving permanent rates.

5 Particularly instructive is the Commission's finding regarding the  
6 cost of equity for Orange and Rockland's gas operations a little over three  
7 months ago. In that decision, the Commission approved an ROE for a  
8 three-year rate plan that was based on a single-year cost of equity of  
9 9.19%. (Case 05-G-1494, Proceeding on Motion of the Commission as to  
10 the Rates, Charges, Rules and Regulations of Orange and Rockland  
11 Utilities, Inc., for Gas Service, Order Establishing Rates and Terms of  
12 Three-Year Rate Plan, p. 23) To that was added 36 basis points for a  
13 three-year stay-out premium and 25 basis points to recognize business  
14 risk contained in the Joint Proposal. Neither of those increments to the  
15 9.19% equity cost is applicable in this situation, since the Company's  
16 three-year rate plan has expired, as have the risks of it not being able to  
17 seek a rate increase.

18 The PSC also recently determined the appropriate return on equity  
19 for a utility's electric operations in a one-year rate case involving New York  
20 State Electric & Gas Corporation ("NYSEG"). In a decision issued in late  
21 August 2006, the Commission found the utility's cost of equity to be  
22 9.55%. Energy East Corporation, the holding company for NYSEG, is B-  
23 rated, while Consolidated Edison, Inc., the parent of Orange and

1 Rockland, is A-rated. To account for the differences in bond ratings, we  
2 looked at the difference in A-rated and B-rated long term public utility bond  
3 yields. Over the six-month period from July to December 2006, A-rated  
4 utility bond yields averaged 5.90%, while B-rated bond yields over the  
5 same period averaged 6.27%. Subtracting 37 basis points from NYSEG's  
6 9.55% equity return would result in a return on 9.18%, virtually the same  
7 return underlying the Commission's determination for Orange and  
8 Rockland's gas operations on a one-year basis.

9 Since the Commission's decisions regarding NYSEG and Orange  
10 and Rockland were issued in August 2006 and October 2006,  
11 respectively, interest rates have decreased significantly. The market yield  
12 on 30-year U.S. Treasury securities has dropped from 5.0% in August  
13 2006 and 4.85% in October 2006, to 4.68% in December 2006. Similarly,  
14 the market yield on 10-year U.S. Treasury securities has dropped from  
15 4.88% in August 2006 and 4.73% in October 2006, to 4.56% in December  
16 2006. The average market yield of 30-year and 10-year U.S. Treasury  
17 securities has dropped approximately 32 basis points from August 2006 to  
18 December 2006. This indicates that a PSC determination regarding the  
19 fair ROE if made today, would likely be below the 9.18% and 9.19% levels  
20 for NYSEG and Orange and Rockland cited above, everything else equal.

21

22 Q. What do the Company's witnesses claim is a fair ROE for Orange and  
23 Rockland?

1 A. Company witness Mr. Carl H. Seligson uses two methods to determine the  
2 cost of common equity, comparable earnings and risk premium.  
3 (Testimony of Mr. Seligson, p. 7) Based on these methodologies, he  
4 concludes that a fair return is between 12.5% and 12.8%. He also asserts  
5 that special circumstances make Orange and Rockland subject to  
6 increased risk, requiring an additional 35 basis point premium. Overall, he  
7 argues that a fair ROE for the Company is 13.00%, constructed as the  
8 average of the results of his comparable earnings and risk premium  
9 analysis (12.65%), plus 0.35%.

10

11 Q. Do you have any comment on that proposal?

12 A. The two methodologies used by Mr. Seligson were rejected by the ALJs in  
13 the Generic Finance Case and have been repeatedly rejected by the  
14 Commission. In Opinion No. 96-28, the Commission said:

15 ...we have avoided reliance on the risk premium approach  
16 because it allowed returns that are an inferior alternative to a  
17 direct estimate of a company's own cost of equity. (p. 13)

18

19 The PSC also concluded:

20 ...we have consistently found the comparable earnings  
21 approach unreliable because it does not adequately reflect  
22 the cost of equity of the companies in the proxy group. (Id.)

23

24 It appears that neither Mr. Seligson, nor any Company witness,  
25 even mentioned the two methodologies for establishing a fair ROE that  
26 have been the foundation of PSC ratemaking for decades – the

1 discounted cash flow method and the capital asset pricing model. A  
2 proposal that recommends that the Commission reject years of precedent  
3 is particularly inappropriate in an expedited proceeding to determine  
4 whether a utility's rates should be made temporary.

5 In addition, the 35 basis point premium proposed by the Company,  
6 while not clearly explained or justified, appears to be based on its  
7 witnesses' opinion that new state energy policy initiatives will increase the  
8 cost of utility capital. (Testimony of Mr. Seligson, pp. 11-12) Such an  
9 adjustment is completely unwarranted. The Company has not been, and  
10 may never be, directed to take on additional risk or responsibility  
11 associated with any new state energy policy initiatives.

12

13 Q. Company witness Mr. Edward J. Rasmussen contends that Orange and  
14 Rockland's projected earnings levels should be compared with the 12.75%  
15 sharing threshold in the Company's recently expired rate plan. (Testimony  
16 of Mr. Rasmussen, p. 9) Do you agree?

17 A. No. Under the Company's expired rate plan, Orange and Rockland could  
18 retain all earnings up to 12.75% of common equity. Earnings in excess of  
19 that amount at the end of the three-year period from July 1, 2003 through  
20 June 30, 2006, were shared between customers and shareholders.

21 Incentive mechanisms such as this, are common in performance-  
22 based, multi-year rate plans, and have the potential to benefit both  
23 customers and the utility. They provide the utility a powerful incentive to

1 identify and achieve cost savings, by permitting them to retain all earnings  
2 up to a threshold level and a portion of earnings above that level.  
3 Ratepayers benefit during the term of the rate plan if earnings exceed the  
4 threshold, but importantly, they generally realize the full benefit of the cost  
5 savings when rates are eventually reset. There is a great difference  
6 between foregoing potential rate decreases for three years and giving  
7 them up indefinitely.

8 The CPB supported the Orange and Rockland incentive  
9 mechanism as one element of the Company's rate plan, which also froze  
10 base electric rates and required the Company to absorb certain costs,  
11 thereby reducing the likelihood of future rate increases. Now, however,  
12 the 12.75% sharing threshold has expired. It has absolutely no relevance  
13 for a current determination of the reasonableness of the Company's  
14 projected earnings.

15

16 **PART IV: THE NEED FOR, AND APPROPRIATENESS OF, TEMPORARY**  
17 **RATES**

18

19 Q. Please summarize the CPB's position regarding temporary rates.

20 A. As explained above, the Company is expected to earn in excess of its cost  
21 of equity in 2007. The Commission must take action to ensure that the  
22 Company's rates are just and reasonable and that ratepayers are  
23 protected. The proper remedy is for the PSC to adopt temporary rates  
24 immediately. All other potential remedies, such as changes to the deferral

1 provisions of Orange and Rockland's rate plan, implementation of an  
2 earnings cap and/or earnings sharing, and/or a proceeding to establish  
3 new permanent rates, can be considered in due course once ratepayers  
4 are protected.

5

6 Q. Please summarize the Company's position on the appropriateness of  
7 temporary rates.

8 A. Several witnesses for Orange and Rockland testify at length, that  
9 temporary rate action is inappropriate in these circumstances. They  
10 allege, among other things, that temporary rates would be inconsistent  
11 with the current regulatory paradigm and would damage the prospects of  
12 future negotiations, would be viewed negatively by the investment  
13 community and would cause the Company to be diverted from other  
14 priorities.

15

16 Q. Do you agree with these contentions?

17 A. Absolutely not. Temporary rates are the appropriate remedy to protect  
18 ratepayers and the Company in these circumstances. In general, Orange  
19 and Rockland's claims do not properly consider the circumstances of this  
20 case or reflect a full understanding of the protections afforded the  
21 Company under temporary rate provisions of the Public Service Law. A  
22 complete response to the claims in the Company's testimony is not

1 necessary, nor possible in the time available for responsive testimony.  
2 Nevertheless, we address the most significant assertions below.

3

4 Q. Please address Mr. Rasmussen's assertions on pages 12 – 13 of his  
5 testimony that, among other things, temporary rates in these  
6 circumstances would create a new asymmetrical regulatory paradigm and  
7 would damage the prospects of future negotiations and collaboration.

8 A. These arguments are unfounded. The Public Service Law explicitly  
9 provides the Commission this tool to protect ratepayers and the utility in  
10 situations when prompt action is necessary to ensure that rates are just  
11 and reasonable.

12 Utilities are well versed in the measures available to them when  
13 they believe they require additional earnings. The Company and its  
14 affiliates, for example, recently filed requests for rate increases for Orange  
15 and Rockland's gas operations and Consolidated Edison's gas operations.  
16 Similarly, Con Edison is expected to seek Commission approval in mid-  
17 2007 to increase its electric delivery rates. In each of these three  
18 situations, the Company and its affiliates sought, or are expected to seek,  
19 approval for rate increases, as soon as they were permitted to do so under  
20 the Public Service Law and the terms of their rate plans. The CPB  
21 generally does not support all aspects of such rate increase requests, but  
22 we fully recognize that utilities have a right to make them.

1           The PSC and the parties have had less experience in initiating  
2           proceedings to reduce utility rates. In this case, Orange and Rockland  
3           has demonstrated that it intends to delay such a proceeding as long as  
4           possible. For example, it opposed the CPB's November 8, 2006 request  
5           for Commission action and recommended that the PSC wait almost five  
6           months from the date of the CPB's Complaint until even considering the  
7           relief the CPB requested. The Company also waited almost three weeks  
8           before filing a Petition for Rehearing and Clarification on the Commission's  
9           December 15, 2005 Order, twice requested postponement in the dates  
10          designated by the PSC or Administrative Law Judge for providing  
11          information, and advocated a schedule that would preclude any PSC  
12          action until April 2007. Further, despite stating on several occasions since  
13          November 2006 that its preferred approach is to resolve issues including  
14          permanent rates through collaborative efforts, it has not even shared any  
15          written settlement proposal with the CPB. In these circumstances,  
16          temporary rates are the appropriate mechanism to protect ratepayers, as  
17          permitted by the PSL.

18          The Company's arguments also fail to recognize the asymmetries  
19          in the information possessed by utilities on the one hand, and consumers  
20          and regulators on the other. Utilities possess information regarding their  
21          operations and are constantly monitoring their financial condition. They  
22          seek relief when they see problems on the horizon. Ratepayers and  
23          organizations such as the CPB only have access to information regarding

1 utilities' financial condition that the utility is required to report, such as the  
2 October 31, 2006 earnings report. Moreover, such information is  
3 generally historical in nature. As a practical matter, consumers and  
4 organizations such as the CPB can only react when an over-earnings  
5 situation is manifest. The PSL's provision for temporary rates is a  
6 necessary tool to protect ratepayers given this information asymmetry.

7 Mr. Rasmussen's suggestion that in requesting consideration of  
8 temporary rates, the CPB and other parties are not honoring the  
9 Company's rate plan (Rasmussen, p. 13), is curious. First, the rate plan  
10 has expired. Second, as mentioned above, Orange and Rockland and its  
11 affiliates never hesitate to file, while rate plans are still in place, requests  
12 for rate increases to become effective immediately upon the expiration of  
13 those rate plans. It is unreasonable to suggest that it is dishonorable or  
14 inappropriate for consumer representatives to seek to use all available  
15 remedies to protect ratepayers' interests, just as the Company has done  
16 to further its own interests.

17 Mr. Rasmussen's contention that granting temporary rates would  
18 preclude the Company from sharing in management's productivity efforts  
19 is also without merit. Pursuant to the rate plan, it retained all earnings up  
20 to the 12.75% threshold and shared excess earnings with ratepayers until  
21 June 30, 2006. From July 1, 2006 through October 31, 2006, the plan  
22 authorized the Company to retain all earnings. The plan has now expired.  
23 The Company is retaining excessive earnings not because of the 2003

1 agreement of the parties to Case 03-E-0797, but simply because it has  
2 chosen not to file a new rate case unless it is ordered to do so.

3

4 Q. Please respond to assertions by Company witnesses Mr. Rasmussen (p.  
5 14) and Mr. Seligson (pp. 14 – 19) that the exercise of temporary rates  
6 would be viewed negatively by the investment community.

7 A. The CPB recommends that temporary rates be set at current levels,  
8 thereby maintaining the Company's cash flows. Imposition of temporary  
9 rates would indicate that Company earnings should be expected to return  
10 to normal levels. Investor expectations that returns far in excess of the  
11 cost of equity would continue unchecked, if any, are inconsistent with an  
12 understanding of regulated industries. Analysts who follow utility stocks  
13 understand regulation. The notion that any competent investment advisor  
14 who follows New York utilities would expect earnings in excess of 12.75%  
15 to continue indefinitely, is absurd.

16 Action on temporary rates would provide protection for both  
17 ratepayers and the utility. After establishing temporary rates, we  
18 understand that the Commission will take steps to ensure that Company  
19 earnings are sufficient to recover all of its prudent costs including its cost  
20 of equity. It would be reasonable to expect that the Company will be  
21 provided a ROE for its electric operations, on a one-year basis, that is  
22 similar to the 9.19% that served as the basis for the recent Joint Proposal  
23 regarding the Company's gas operations and the Commission's decision

1 in the NYSEG case, adjusted for subsequent differences in market  
2 conditions. The Company accepted such a market-based return for its  
3 gas operations, demonstrating that it had no concerns regarding the  
4 investment community's reaction to authorized returns in that range.

5

6 Q. Please address concerns by Mr. Seligson that establishing temporary  
7 rates would, among other things, divert attention from priorities, provide a  
8 complete change in the core mission of the utility and damage the  
9 company's culture. (pp. 15-16)

10 A. These claims are not credible. As explained above, it is reasonable to  
11 expect that after establishing temporary rates, the Commission will take  
12 steps to ensure that the Company's return on equity for its electric  
13 operations will be similar to what it recently approved for Orange and  
14 Rockland's gas operations on a one-year basis. We understand that such  
15 a result did not divert the Company's attention away from providing safe  
16 and reliable service for gas operations or create the havoc anticipated by  
17 Mr. Seligson.

18 In view of Mr. Seligson's testimony, however, the Commission  
19 should consider substantially increasing its oversight of Orange and  
20 Rockland's electric and gas operations. If Company management reacts  
21 to the resumption of normal earnings in the manner that Mr. Seligson  
22 expects, a much more heavy-handed approach to overseeing and  
23 regulating the Company would be in the public interest.

1

2 Q. The Company proposes that the Commission implement a surcharge  
3 mechanism to mitigate the impact of deferrals. (Testimony of Mr.  
4 Rasmussen, pp. 17-18; Testimony of Mr. Kane, pp. 14-16) What is your  
5 position on that proposal?

6 A. This is a proceeding to consider the appropriateness of temporary rates  
7 for Orange and Rockland's electric operations. As explained above, all  
8 other issues can be considered, in due course, once ratepayers are  
9 protected. Based on available information, the CPB opposes the  
10 proposed surcharge mechanism.

11

12 Q. Do you have any other comments on the Company's filing?

13 A. Yes. Company witness Mr. Kane states that "the Company, however, also  
14 takes marked exception to CPB's implicit allegation that the Company is  
15 somehow skimping on its investment in its electric system." (Testimony of  
16 Mr. Kane, pp. 6, 7) We understand that the Company is referring to the  
17 CPB's November 8, 2006 Complaint. In that document, the CPB simply  
18 relayed information from Orange and Rockland's October 31, 2006  
19 earnings report, which stated that it was planning to spend approximately  
20 \$3.7 million less on capital expenditures in 2007 than it did in the twelve  
21 months ending June 2006. (CPB Complaint, pp. 3 - 4, citing the  
22 Company's October 31, 2006 earnings letter, Attachment 2) We did not,  
23 and do not, make the allegations cited by Mr. Kane. It is interesting to

1           note, however, that the Company subsequently increased its projected  
2           electric capital expenditures for 2007 by \$5.3 million, or 9% (Testimony of  
3           Mr. Rasmussen, p. 12).

4

5   Q.    Does this conclude your testimony?

6   A.    Yes, at this time.